



PHILADELPHIA CHAPTERGRAM

INTERIM VOLUME 1 Number 1

Peter F. Palestina, CPCU, Editor

NOVEMBER, 1995

Address: c/o Paist & Noe, 130 Almshouse Rd-ste 103, Richboro, PA 19103, Ph.215-364-3000, Fx.364-2449

CHAPTER MEMBERS PRESENTLY CPD QUALIFIED

The Chapter currently has 74 members currently certified for Continuing Professional Development (CPD). As a reminder for those members qualified through 1995, you should immediately begin preparing your renewal application at this time if you have not done so already. If you are not presently qualified, we encourage all chapter members to take advantage of the program, after all, if you did the work, why not take credit for your efforts.

THE FOLLOWING ARE QUALIFIED THROUGH DECEMBER 31, 1995:

JOSEPHINE J. BATTISTI
BOYD BRUCE
GERARD CHIORAZZO
VITA SARAH DUKER
KENNETH R. GANT
FRANK R. GIANCATARINO
THOMAS V. IRVIN
LARRY L. KLEIN
ROBERT H. LEMKE, III
FRANCIS A. MENNA, III
DONALD R. OAKES

DOUGLAS ARNOLD OLT
PETER F. PALESTINA
PETER A. PRINSEN
ROY J. RICHIE
MICHAEL J. SNEAD
SCOTT F. SOLOWEY
PETER N. STOLL, JR
CHARLES J. WILLIMANN, JR
KAREN E. WILLIMANN
GARY J. WILSON

THE FOLLOWING ARE QUALIFIED THROUGH DECEMBER 31, 1996:

ARTHUR F. BECKMAN
DANIEL J. BEITZ
MICHAEL G. BURKE
CHARLES J. BUTLER
WALTER G. BUTTERWORTH
ROBERT J. DONNELLY
GEORGE C. DORSEY
ROBERT C. FORCHETTI
SHIRLEY FUNKHOUSER
STEPHEN K. GARRY
PHILIP A. GRUENDER

JAMES W. HAMILTON
RICHARD H. LESSARD
PAUL T. MARINO
THOMAS A. NORDEMAN
RONALD F. PROFIZER
FRANCIS J. SANCHACK
REID B. SANDNER
BARRY M. TARNEF
STEPHEN J. TRECKER
DAVID J. WEIGHTMAN
JOSEPH J. WISNIEWSKI

THE FOLLOWING ARE QUALIFIED THROUGH DECEMBER 31, 1997:

MAX D. ABRAMS
TERRENCE O. CARLIN
ELEANOR K. CLUNK
HARRY L. CYLINDER
RALPH G. FERGUSON
DAVID S. FILER
RICHARD E. FORCHETTI
BERNADETTE B. FULLER
WILLIAM E. HELMIG
EILEEN R. HEPLER
JANET SUBERS HEYDT
F. R. HODOSH
DAVID K. JONES
JOSEPH M. JUNFOLA
JOHN J. KELLY
WILLIAM F. KIRK

SANDRA KURITZKY
EDWARD A. LEVY
SANDRA L. LOEBS
THERESA KLINE MACKO
FRANK J. MASON, JR
KATHLEEN S. MC NICHOL
TERRIE MORRISON MENNE
MARLENE D. ORR
DOUGLAS M. PRAWDZIK
ANTOINETTE M. SALOMETO
JAMES A. SHERLOCK
PHILIP N. SPINELLI
KURT H. TERSTAPPEN
GEORGE V. WHITFORD
CYNTHIA KELLY WOLKIEWICZ

New Interim Chaptergram By: Pete Palestina, CPCU, Editor

The Board of Directors has authorized the issuance of two or more interim Chaptergrams beginning with this fiscal year and this issue is the first release. The intent is to do 2 to 4 inexpensive type documents that can be mailed to our members between the regular 8 page Chaptergram which is issued quarterly (Sept., Dec., Mar., June). We will be able to mail these interims with the breakfast meeting mailings thereby saving postage expense. In addition, we can include information that we would like to convey to you on a more timely basis. We will continue reporting on the monthly meetings in our regular Chaptergram along with the usual photographs, crossword puzzle, standard columns, etc.. Finally, this also gives us the opportunity to better compete for National awards since one of the requirements is to have at least 6 newsletter communiques each year. Please enjoy.

Thanks Season Ticket Purchasers

Full Season:

Cigna (4)
The Graham Co (4)
Paley Simon (1)
CNA (1)
ISO (1)
Sandra Loebs (1)
ECBM (1)
Mather & Co. (1)
Boothby & Assoc. (1)
Kemper Insurance (1)
Reliance Insurance (1)

General Accident (3)
Marsh & McLennan (2)
Rollins, Hudig, Hall (2)
Hilb, Rogal, Hamilton (1)
Insurance Society Ph. (1)
Paist & Noe (1)
Posse-Walsh (1)
United National (1)
George Whitford (1)
CPCU Society (1)

Partial Season

Clair Odell Group (1)
Statewide Agency (1)
Reliance Insurance (1)
Robert Plan (2)
PMA Insurance (1)
Rollins Hudig Hall (1)

Jack Derrickson (1)
Firemans Fund (1)
Ernst Young (1)
Cohen-Seltzer (1)
American Institute (1)

Property Insurance & the Urban Market Symposium Offered

The chapter will co-sponsor a symposium on November 7th entitled **Property Insurance & the Urban Market: Closing the Inner City Gap**. The symposium will be held at the Hotel Atop the Bellevue located at Broad and Walnut Sts., Philadelphia, PA. This event is presented by the Society and we are co-sponsoring with Brandywine Valley, Central PA, Greater Valley Forge and the Reading chapters. This is a full day session and will go from 8:30 a.m. to 4:15 p.m. with lunch included. The moderator will be Marsha D. Egan, CPCU, Secretary/Treasurer of the CPCU Society.

Symposium speakers along with our own Josephine Battisti, CPCU, Reg. Mgr. of the PA Insurance Dept. will be Alan Jennings, Exec. Dir. Community Action Committee of the Lehigh Valley, James Lare, Chair., Commonwealth of PA Urban Availability Task Force, Richard D. Rogers, CPCU, Deputy Dir., Illinois Insurance Dept. and Wilbur V. Tyler, Pres., Thompson Insurance Agency.

The session has been filed for the following CE credits: CPD-15, CPDL-6, AAI-6, DE-6, MD-6, PA-6.

Cost is \$99 for CPCU Society members and \$124 for all others. There is a \$5 discount if you are CPD qualified. For further info and registration call the Society at 610-251-2774.

Board Adopts 1995-96 Budget

The Chapter Board of Directors adopted the 1995-96 Budget at their September 28th meeting. The budget calls for revenues of \$44, 298 and expenditures of \$46,329.

Special Editor's Note

If you have any news or words of wisdom that you would like to pass on to our members, or would like to write an article for this newsletter or the regular Chaptergram, call, mail, or fax me at the address or fax/phone number shown under the logo. Thanks.

New Workshop Will Be Offered In December

Cindy Wolkiewicz, CPCU advises Chapter members that on December 12, 1995, the Philadelphia Chapter will offer a new workshop entitled **How To Issue Certificates Of Insurance And Binders Correctly!**. The workshop will focus on: proof of insurance requirements; how various types of proof of insurance should be completed; consequences of incorrectly completed binders and certificates. Reduce your E&O exposure by attending this workshop as well as earn CE credits. This will be a morning program held at the Doubletree Hotel located Broad and Locust Sts., Philadelphia. Look for your registration form in the mail.

Fire Safety Essay Awards To Be Presented November 20th And 22nd

The 12th annual Phila. Chapter Fire Safety In The Home Essay Contest awards will be presented on Nov. 20th at the Council Rock School Board public meeting 7:30 p.m. and at the Nov. 22nd Northampton Township Board of Supervisors meeting 8:00 p.m. Both meetings will take place at the Northampton Township Admin. Building located at 55 Township Rd, Richboro, Bucks Co. If you have the time, and live nearby, why not attend and show your chapter support.

Upcoming Meeting Dates - Please Mark Your Calendar

All meetings at the Doubletree Hotel, Philadelphia:
November 16 - Legislative Horizon
December 14 - Mock trial expert witness preparation
January 18 - Worker's Comp, new legislation & rules
February 15 - Network with CPCU sections & ethics
March 21 - Franklin Award
April 18 - Current events
May 16 - TBD based on members choice
June 18 - Annual Chapter Business Meeting