



# PHILADELPHIA CHAPTERGRAM

**INTERIM VOLUME 2 Number 2**

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Editors' note: The views and opinions of the authors of the articles appearing in the chaptergram are his or her own and not necessarily shared by the officers and members of the CPCU Society and the Philadelphia chapter.

## CONGRATULATIONS 1996 DESIGNEES

The Philadelphia chapter wishes to extend a hearty welcome and congratulations to the following 36 new designees who will be receiving their diplomas at the Society's ceremony in New York on Sunday evening, October 13, 1996. We encourage all of them to become actively involved in our chapter activities:

<b>GEORGETTE AMOROSO</b>	<b>GEORGIEANNA ANDERSON</b>
<b>BRIAN C. BLOCK</b>	<b>JOSEPH J. CAMPBELL</b>
<b>HARVEY B. CARVER, III</b>	<b>BRIAN S. COCHRAN</b>
<b>KENT J. COOKE</b>	<b>PAUL JOSEPH COOPER</b>
<b>ANDREA L. CZYZEWSKI</b>	<b>EDWARD J. DEVINE, JR.</b>
<b>SHARON E. EHRHARDT</b>	<b>MICHELLE R. FIELDS</b>
<b>LOUISE B. FLEMMING</b>	<b>FRANCIS J. HAMMOND</b>
<b>ANDREW J. HAYTER</b>	<b>JAMES J. HEGARTY, JR.</b>
<b>JEFFREY H. JANSEN</b>	<b>TIMOTHY R. KANIA</b>
<b>DONNA LANDES</b>	<b>MICHAEL S. MAC AULAY</b>
<b>KATHLEEN ROSE MALONE</b>	<b>BRUCE J. MC DOWELL</b>
<b>DONALD H. MEYERS</b>	<b>THOMAS J. MILLER</b>
<b>THOMAS PATRICK NERNEY</b>	<b>LINDA A. NEWELL</b>
<b>MARK VICTOR NIEMEYER</b>	<b>PATRICK J. NOONE</b>
<b>MARTA ORTIZ</b>	<b>WILLIAM H. SWARTZ</b>
<b>JEFFREY ROBERT SORI</b>	<b>JOSEPH S. THOMAS</b>
<b>ANN M. WARD</b>	<b>THOMAS P. WEIANT</b>
<b>HOPE HILL WESTPHAL</b>	<b>HENRY D. YEE</b>

Again, congratulations and all of us at the Philadelphia Chapter look forward to meeting and working with all of you in the future.

## JANUARY & FEBRUARY BREAKFAST MEETING UPDATES

Program Chair Sandra Loeb reports a change in the January and February meetings from those that appeared in the September chaptergram. The January 16<sup>th</sup> breakfast meeting topic will be "Fraud in the Insurance Industry" and we are pleased to have as one of our speakers, Philadelphia District Attorney Lynne Abraham.

The February 20<sup>th</sup> joint breakfast meeting with RIMS will be about Workers' Compensation. If you have any specific ideas or speakers you would like to have on this subject, please contact Sandra Loeb at 215-493-0782 as soon as possible because we have not lined up the speakers or settled on specific aspects of the Workers, Compensation topic. Now is your chance to be heard!!

## STOP BY OUR HOSPITALITY SUITE AT THE CONVENTION ON OCTOBER 13

If you are going to the Society's National Convention make it a point to stop by our hospitality suite Sunday evening October 13<sup>th</sup> to welcome our new CPCUs and socialize with fellow chapter members from both the Philly and Greater Valley Forge chapters. This will be a great time to get together right after the diploma presentation ceremonies scheduled 5:00-6:30 p.m. and the Society's Celebration which follows the Conferment. Our suite will be on the 9<sup>th</sup> floor Upper Terrace of the Marriott and will be open from 7:30 to 9:00 p.m.. Refreshments and snacks will be served.

## PHILLY CHAPTER ON CHANNEL 17

Public Relations Chairman Harry Cylinder, CPCU reports that the Philadelphia chapter will be represented on Channel 17's "Delaware Valley Forum" in a discussion of personal lines insurance with emphasis on Homeowners. Participants will be former chapter president Bruce Kelly and agent John Cantrill. Host of the program is Dorrie Lenz. The program will be taped October 16<sup>th</sup> and will air two or three weeks later. For more information, call Channel 17 (215-883-3343) or our public relations chairman Harry Cylinder (215-924-4227).

## WANT TO CAR POOL TO NEW YORK?

Anyone interested in car pooling it to the New York convention can phone Pete Palestina at 215-364-3000 or fax him at 215-364-2449. Pete will keep a log of those requesting rides or wanting to drive, the day going up and back, times, etc. so that as calls come in, Pete may be able to match you up with someone. At this point, Pete expects to drive and will be leaving home around 10:00 a.m. on Sunday Oct. 13<sup>th</sup> and returning Thursday morning Oct 17<sup>th</sup>. Pete is staying at the Marriott and intends to go up I-95 from the Northampton-Newtown, Bucks county area. He would like to share parking cost which is about \$30 per day in most lots near the convention.

## VALLEY FORGE WINS CUP....BEATS PHILLY IN CHAPTER CHALLENGE

Let the record show that the Greater Valley Forge chapter beat Philadelphia chapter at the August 17<sup>th</sup> picnic/social and took the trophy. After the first ever Chapter Challenge, GVF will be entitled to display the beautiful cup trophy until next year when Philly will try to take it back. A full story, including great photographs, will appear in the December Chaptergram.

## BOARD APPROVES 1996-97 BUDGET

At their July 19<sup>th</sup> meeting the chapter Board of Directors approved the following 7/1/96-6/30/97 chapter budget.

### INCOME:

Directory:	\$ 1,500
Donations for Scholarships:	800
Dues:	20,000
50 <sup>th</sup> Anniversary Committee:	3,000
Franklin Award:	5,500
Fundraising for Good Works	0
I-Day:	0
Interest:	500
Programs:	9,000
Seminars:	2,500
Social:	1,500
Miscellaneous:	0
<b>TOTAL INCOME:</b>	<b>\$44,300</b>

### DISBURSEMENTS:

Administration:	\$ 4,800
Annual Meeting:	2,000
Candidate Development:	500
Careers in Insurance:	50
Chap. Officers Leadership Conf:	1,000
Chaptergram:	9,600
Chapter Resources:	300
Directory:	2,124
Donations for Scholarships:	500
50 <sup>th</sup> Anniversary Committee:	4,000
Fire Essay Contests:	3,000
Franklin Award:	5,500
Good Works Committee:	100
H.J. Loman Foundation:	550
I-Day Reception:	500
ISOP Membership dues:	125
Membership:	430
New Designees:	1,000
Programs:	9,400
Project Invest:	1,250
Public Relations:	1,500
Research Project:	1,000
Seminars:	500
Social:	2,500
Systems Automation:	500
Miscellaneous:	500

**TOTAL DISBURSEMENTS: \$53,229**

**SURPLUS/(DEFICIT): (\$8,929)**

## PHILLY CHAPTER TO CELEBRATE 50<sup>th</sup> EVENTS PLANNING NOW UNDERWAY

A committee has been formed to plan for our chapter's 50th anniversary. The committee is comprised of 8 past presidents of the chapter. Co-chaired by Art Hanebury and T.C. McDonnell, the other members are Karen Willimann, Pete Palestina, Frank Mason, Phil Spinelli, Ray Lindsey and Iles Wauhup.

As reported in the September Chaptergram, various events will begin in January 1997 and end in December. Also each breakfast meeting will have a mini nostalgic review of certain periods in the chapter's history highlighted by a past president who served during that period. They will also touch on industry events that took place at the time. The committee is seeking the whereabouts or information on the following early chapter presidents:

01/47-01/48 E. Adrian Teaf, 01/47-01/49 Arthur B. Guest, 01/49-01/50 Henry Ernst, 01/50-01/51 Edward M. Saunders, 01/51-01/52 A. Hawthorne Criddle, 01/52-01/54 James Wilson, Jr, 01/54-09/54 Eldridge J. Freeman, 09/54-09/55 Joseph Grubb, Jr, 09/55-09/56 Robb B. Kelley, 09/56-09/57 William P. Arnold, 09/57-09/58 Stanley S. Atkiss, 09/58-09/59 John W. Kelley, 09/59-09/60 Kevin I. Roher, Jr, 09/60-09/61 William T. Deeks, 09/61-06/62 William C. Campbell, 07/62-06/63 John S. Webster. If you are listed above or have information concerning them, please contact either T.C. McDonnell (215-761-1364) or Art Hanebury (609-767-5200).

## IN MEMORIUM - ROBERT G. FAY, CPCU

Chapter member Robert G. Fay, CPCU, formerly with Insurance Services Corp., passed away on July 4<sup>th</sup>. Our condolences to his family and friends. Please remember Bob in your prayers.

## THANKS TO SEASON TICKET PURCHASES

The chapter would like to thank the following individuals and companies who purchased season tickets.

### Full Season:

AICPCU (1)  
 CIGNA (1)  
 CNA (1)  
 ECBM (1)  
 E.W. Blanche (4)  
 General Accident (4)  
 The Graham Co. (4)  
 Hilb, Rogal & Hamilton (1)  
 Insurance Services Office (1)  
 Kemper Insurance  
 Loeb's Information Resources (1)  
 Marsh & McLennan (1)  
 Paist & Noe, Inc. (1)  
 Palley Simon, Inc. (1)  
 Posse-Walsh, Inc. (1)  
 United National (1)

### Partial Season:

Accordia of PA (2)  
 AON Risk Services (2)  
 Chubb & Son (1)  
 CIGNA (3)  
 Clair Odell Group (1)  
 Cohen-Seltzer (1)  
 Ernst & Young (2)  
 Paul Marino (1)  
 Phila. Contributionship (2)  
 Phila. Insurance Cos. (2)  
 PMA Insurance (1)  
 Reliance Insurance (1)  
 School District of Phila. (1)  
 Temple University (1)

OCTOBER 6<sup>th</sup> Through 12<sup>th</sup> is National Fire Prevention Week. Your chapter is involved with various public relations acts in celebrating the week, such as Fire Safety Essay Contests. Let us all try to keep our families, homes and community safe from fires.