



PHILADELPHIA CHAPTERGRAM

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April, 1999

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Editors' note: The views and opinions of the authors of the articles appearing in the chaptergram are his or her own and not necessarily shared by the officers and members of the CPCU Society and the Philadelphia chapter.

Visit your Chapter website at www.philadelphiacpcu.com

FIRST OF THE 1999 CLASS OF NEW CPCUs

Congratulations to the following 15 individuals who have passed the September 1998 through January 1999 final exam and who will receive their CPCU designation this year at the annual meeting in Boston. We welcome and encourage them to come to our meetings and become involved in Philadelphia Chapter activities.

Michelle Stevenson Brewer
Joseph T. Burns
Michael V. Cottone
Frank A. Cresta, Jr.
Robert B. Donnelly
Kathleen Fleming
Stephen P. Friend
Mary E. Hare
Graeme MacDonald Harper
Robert F. Lang
Linda M. Manthorpe
John Patrick Riordan
Margaret A. Subokov
Susan E. Van Horn
Beth Wakshul

UPCOMING EVENTS

May 1, 1999 - Special Olympics: at Northeast High School. If you can help participate contact Cynthia Gantz, 215-576-1500.

May 20, 1999 - Breakfast meeting 8:00a.m. at Doubletree Hotel. Topic Servicing International Accounts. Speaker will be B. Kingsley Schubert, President of Cigna International.

May 26, 1999 - Special Scholarship Golf Outing with the Greater Valley Forge Chapter. See reverse side for information.

June 10, 1999 - Satellite broadcast by the Society on "Managing the Risks of Internet Commerce". 1:00p.m. to 4:00p.m. at Cigna. For additional information go to the Chapters website at www.philadelphiacpcu.com and go to the Committees/Seminars page or visit the Programs page.

June 17, 1999 - Chapter breakfast and annual business meeting 8:00a.m. at Doubletree Hotel. Topic "Take 5 Stay Alive" with Speaker Clint Gillespie, CPCU.

N.B. Further information on all of the above can be found at our website

BYLAWS APPROVED BY MEMBERSHIP

The Chapter amended its Constitution and bylaws on April 5, 1999 subject to approval of the Society's Board at their October 1999 annual meeting in Boston. The new bylaws will bring language up to present day standards and will also allow the Chapter to conduct its business in a more efficient manner. Prior to this revision, the last time the bylaws were amended was in May of 1988. With the changes, the Chapter will be well equipped to meet the challenges and opportunities to be faced in the next millenium.

I NEED YOUR HELP

I have posted a "IN MEMORIUM" page on our website that can be found by accessing the "Chapter History" page found in www.philadelphiacpcu.com and then clicking on the hotlink to the In Memorium page. I wanted to pay a special tribute to those former Philadelphia Chapter members who are now deceased by posting their names, date of demise and a photograph. Although I have been able to ascertain from the Society the names of our dearly departed, they were not able to provide the date they passed away. I have found the necessary information and photos of some of them, but have been unsuccessful on most. I have spent two months on this project and here's where you come in. If you can advise me of the date, or year, that any the following have died and/or if you can provide me with a photograph, it would be greatly appreciated and I will return the photo after scanning it. The photo can be a group shot or individual pose. Please send photo to Peter Palestina, CPCU c/o Paist & Noe, PO Box 414, Richboro, PA 18954. If no photo but have other info call me at 215-364-3000 or fax me at 215-364-2449. Thanks for your help.

Herbert Balick, Roger K. Brendlinger,
James C. Corcoran (photo only),
George Dallas, Robert Dillon (date only),
Michael J. Gianguilio, Donald F. Gourley,
Craig M. Hall, Deane N. Harding, Jr.,
Luther G. Hartman, Walter Hildenbrand,
Archie Howie, Jr., David A. Huber,
Donald F. Hunter, David L. Jacobs,
George M. Korn, Rudolf Kroszner,
Palmer Liberator, James T. McKee,
Thomas J. Moran, F. William Pennartz,
Louis N. Potenza, Robert M. Price,
Peter C. Raymond (date only), Joseph A. Reid,
Jesse Rickabaugh, Norman E. Roop,
Joseph A. Rossi, Jerry W. Saunders,
Gladys A. Scott (photo only), Donn A. Selby
William Shoemaker, Harry J. Solimeo
Stanley G. Steinke, George W. Stoehr
George L. Sullivan, William Tulsie
William F. Westbrook, Homer White (date only)
William E. Wren

**JOINT CHAPTER SCHOLARSHIP GOLF OUTING
EAGLE LODGE COUNTRY CLUB
WEDNESDAY, MAY 26, 1999**

Join us in establishing a continuing scholarship program in memory of Bob A. Hedges, CPCU of the Philadelphia Chapter and Ernie Gaugler, CPCU of the Greater Valley Forge Chapter, for the benefit of undergraduate insurance students at Temple University. This benefit is eligible for matching grants by the Loman Foundation.

PURPOSE: The Directors of the Philadelphia and Greater Valley Forge Chapters have authorized a scholarship program to climax the year's efforts in the field of insurance education. With your help we can provide ongoing aid to the outstanding and deserving undergraduates who will guide our industry's future.

FORMAT: We will be using scheduled tee-off times starting at 12:00 p.m. A buffet lunch will be served from 11:30 a.m. to 1:30 p.m. A cash bar and hors d'oeuvres will follow the event.

FEES: \$135 per golfer if registered before May 15th, \$145 thereafter. This includes greens fee, golf cart, lunch and raffle ticket for donated prizes. (N.B. \$35 of this fee is deductible for charitable purposes)

SPECIAL PRIZES FOR: Longest drive on selected hole (men and women) and closest to the pin on selected holes

SPONSORSHIPS: We encourage corporate sponsorships for the event from companies and agencies. The donation for sponsorships are as follows:

Bronze: \$200 (includes name in program)

Silver: \$500 (includes name in program)

Gold: \$1,000 (entitles two golf registrations and name in program)

Platinum: \$1,500 or more (entitles four golf registrations, name in program and sign on course).

Directions to Lodge:club located at Manor Rd & Ridge Pk. In Lafayette Hill. Call 610-940-4787 for complete directions.

For additional information contact Bill Mayo, CPCU 215-881-2467 or Pete Palestina, CPCU 215-364-3000

Detach reservation form below and mail it with your payment for the appropriate amount

RESERVATIONS: PLEASE RESERVE THE FOLLOWING:

Number of golfers @ \$135 each _____ (N.B. \$35 of this fee is deductible for charitable purposes)

Insert names of golfers below (indicate if CPCUs and provide USGA handicap if available or known):

_____, _____ USGA Handicap(_____), _____ USGA handicap(_____),

_____, _____ USGA Handicap(_____), _____ USGA handicap(_____)

SPONSOR Packages: _____ Bronze (\$200), _____ Silver \$500), _____, Gold (\$1,000), _____ Platinum (\$1,500) _____

(N.B. The above sponsorships include name in program and the Platinum also includes a sign on the course).

Total amount enclosed: \$ _____ (Make check payable to Greater Valley Forge Chapter CPCU)

Please indicate your Chapter affiliation: ___ Philadelphia Chapter ___ Greater Valley Forge Chapter

This form completed by: _____

Your address: _____

Phone: _____ FAX: _____

Mail this reservation and your check to:
Bill Mayo, CPCU
c/o Palley Simon Associates
PO Box 508, Jenkintown, PA 19046

Sorry, we cannot afford to golf or buy a Package Sponsorship but we would like to make a tax deductible donation in the amount of \$ _____.