



PHILADELPHIA CHAPTERGRAM

INTERIM VOLUME 6 Number 2

Peter F. Palestina, CPCU, Editor

February, 2001

Address: c/o Paist & Noe, 130 Almshouse Rd-Ste 103, P.O.Box 414, Richboro, PA 18954, Phone 215-364-3000, Fax 215-364-2449

Editors' note: The views and opinions of the authors of the articles appearing in the chaptergram are his or her own and not necessarily shared by the officers and members of the CPCU Society and the Philadelphia chapter.

Visit your Chapter website at www.philadelphiacpcu.com

Temple U. Snider Forum/Scholarship Golf Outing

Each year our Chapter and the Greater Valley Forge Chapter hold a Golf Outing at the Bala County Club. The proceeds support Temple University Students who are concentrating in Insurance and Risk Management. This year's Scholarship winners will be honored at the Annual Awards Luncheon held at Temple University April 23, 2001. Felix Kloman will be the first annual Snider Forum speaker. Contact Virginia Roth, Executive Assistant to the Dean 215-204-1836 or e-mail virginia@sbm.temple.edu.

We are proud to participate again this year. The Golf Outing will be held Friday, May 18th. See the flip side of this Chaptergram for the flyer/reservation form. Please keep the date open and look for an additional flyer in your next CPCU mailing.

Special Olympics

The Philadelphia Chapter of CPCU was the very proud recipient of the "Organization of the Year" from the Philadelphia Special Olympics. Our members participated by helping the winning kids line up and placed their medal on their necks. We were out in the sun and we were hot. It was one of the most rewarding times we experienced as Chapter Members. We did something that felt good, made a difference and showed support to a marvelous cause. We need volunteers for the May games May 5, 2001. We require no skills, no money, no nothing – just your time, one Saturday morning. Make a difference.

Contact me, Val Katz, valraykz@erols.com and tell me you will be there, or better still, use the flyer/reservation form on the flip side.

We Want Your Opinion

The Web site has a page of job opportunities. We received the information from our membership who was asking for help in finding a CPCU for the position. We recently had an inquiry from a Search Recruiter who wished to post opportunities on our site. Is this a service to our members? Do we run the risk of antagonizing our corporate sponsors? What do you think? Let me know. Val Katz, valraykz@erols.com.

Hot Links & Weekend Website Updates

Pete Palestina, our webmaster, sends out weekend hotmail, items of interest, updates to our dazzling web site, CPCU Chapter contests etc. Are you listed? If not, email Pete, peteypal@aol.com and give him your current email address. So far 150 of our members are on the list. Don't miss out!

Interim Chapter Report by: Val Katz, Chapter President

My term is halfway over. Its time to report to the membership on what has been accomplished. First, I need to tell you that the custodianship of a Chapter our size can be successful only if there is a collaborative team of individuals. I am fortunate as I am surrounded by strong leaders with strong personalities. Ann Myhr CPCU, First Vice President has kept a steady hand on the Chapter's pulse. Ann, conscripted into Grand Jury Duty has never-the-less worked to support the Chapter and our goals of effective leadership.

Our Board is a cohesive group, anxious to work together to benefit the Chapter. We have had a great year so far in publicizing the CPCU insurance professional in local newspapers. The Society awarded John Smithson, President and CEO of PMA Capital the March Standard Setter Award. The March Franklin Award, which will be given to Lynne Abraham, District Attorney, will be exciting for us. Eric Fitzgerald Esq., CPCU, Publicity Chair has arranged for the news media to carry articles and has secured the interest of the local television news networks. Jo Battisti CPCU is our coordinator for the ceremony and does a bang up job.

We have had good attendance at our Thursday Breakfast Meetings. We offered more seminars thus far, this year, for Continuing Education credits than ever before. Mary Ann Ryan CPCU has done a marvelous job with all of the paper work. Eric Fitzgerald stepped up to the plate to bring us additional good programs after Larry Crawford CPCU stepped down. We miss Larry and thank him for a job very well done.

Sales of Chapter Mugs and Hats have slowed down this month. I continue to nag ad- nuseum for additional sales as the proceeds go to our own Chapter's Scholarship Fund. This Fund, under the direction of Rick Lee CPCU, was established for college students of Chapter members or their dependants, to assist with college expenses. (Contact Rick Lee for additional information or check our page at our web site www.philadelphia.cpcu.com.) Rick, does an incredible job at being our financial watch-dog.

Peter Palestina CPCU chairs the Anti-Fraud Task Force for the Society. The group is working to increase the public's awareness of insurance fraud and how it costs the consumer.

I am a member of the Personal Sponsorship Task Force. We're trying to improve ways to capture CPCU candidates to create new volunteers in the organization and keep candidates motivated to complete the designation. Rita Hoffstein CPCU,, our Candidate Development Chair works to keep our candidates informed. She along with David Shepherd CPCU, Membership Chair, will host a Mix and Mingle April 26th bringing our members, candidates and members of other insurance organizations together. What a wonderful networking mechanism for our members. Chapter Records are maintained by Lilly Cowan CPCU. Board minutes are dispensed with astonishing speed. Lilly is our "question person" on the Board. She inquires into the history of our Chapter traditions. Look for "how to workshops" on Chapter/Volunteer/Meeting Skills in the Spring.

Our Scholarship/Social Outing, brain-child of Art Hanabury CPCU promises to be a success. We will view Candide at the Prince Music Theatre at a special preview performance May 17th. Art is also our point person for the Annual Temple Scholarship Golf Outing.

Thanks to Cindy Wolkowicz CPCU, we are one of the leading Chapters in the country offering Society sponsored workshops and seminars for CE credits. Our Sections leader, Kathy Frenzel CPCU needs more section volunteers. The concept of Sections is interesting. It provides for a narrower scope of education and networking opportunities for Chapter members on a national basis. If you need information on Sections, contact Kathy kfrenzel@gateway.net.

As you read this article, please realize that our award winning ChapterGrams and web site are the sole product of Pete Palestina CPCU. I tease Pete as being the "old man of the Chapter", "my insurance god" and the man I want to stand next to at the gaming tables, but it is with sincere admiration.

This is where we stand, February 2001.

ATTENTION PHILADELPHIA CHAPTER CPCU MEMBERS

Our CPCU Chapter is proud to again participate in a volunteer effort for the PHILADELPHIA SPECIAL OLYMPICS 2001 MAY GAMES

PLEASE JOIN OTHER CPCUS
Saturday, May 5th 9:00 AM to 12:00 Noon
Northeast High School
Cottman & Glendale Avenues, Philadelphia, PA

The mission of Special Olympics is to provide year round sports training and athletic competition in a variety of Olympic-type sports for Philadelphia's children and adults with mental retardation. To give athletes continuing opportunities to develop physical fitness, demonstrate courage, experience joy, and participate in the sharing of gifts, skills, and friendships with their families, other Special Olympic athletes, and the community.

Dress outdoor casual (shorts or jeans are fine, your choice depending on weather conditions).
Special Olympics will provide t-shirts for all volunteers, the Chapter will provide CPCU caps.

For additional information Contact Val Katz, CPCU 215-640-1210 or Peter Palestina, CPCU 215-364-3000
Please Respond by **April 16th** and mail or fax your volunteer response with the form below

Yes Val, count me and the others listed for the May 5th Special Olympics to help our Chapter volunteers in this worthy cause.

Your Name: _____ Phone: _____
Fax: _____ E-mail: _____
Others coming with you: _____

Your address: _____

Do you have any questions for now?

Mail to: Val Katz, CPCU
26 Windsor Mews,
Cherry Hill, NJ 08002

Membership Committee Asks....Are You Nearing RETIREMENT????

Simple planning prior to retirement will enable you to secure lifetime (National and Chapter) membership at a significant savings. How?? All you need to do is simply coordinate the dues payment in the year you take retirement. Along with your annual dues payment make an additional payment of twice the then current Society dues, a combined one-time payment of 300 percent. All that is required to qualify is that the applicant be a regular member for 10 consecutive years prior to application for lifetime status. Achieving lifetime membership status will grant you all of the benefits and privileges of membership in a prestigious organization, along with saving you a few dollars for retirement. It is that easy! For those members who are lucky enough to have their company pay the annual membership dues, contact your Human Resource Department to determine if they would support your lifetime membership.

**SCHOLARSHIP GOLF OUTING
BALA GOLF CLUB
FRIDAY, MAY 18, 2001**

Join us in our 3rd annual golf outing scholarship program in memory of Bob A. Hedges, CPCU of the Philadelphia Chapter and Ernie Gaugler, CPCU of the Greater Valley Forge Chapter, for the benefit of undergraduate insurance students at Temple University.

PURPOSE: In 1999, the Directors of the Philadelphia and Greater Valley Forge Chapters authorized a scholarship program to climax the current year's efforts in the field of insurance education. With your help we can provide ongoing aid to the outstanding and deserving undergraduates who will guide our industry's future.

FORMAT: We will be using scheduled tee-off times starting at 12:00 p.m. A buffet lunch will be served from 11:30 to 1:30.

FEES: \$135 per golfer if registered before May 1st, \$145 thereafter. This includes greens fee, golf cart, lunch and raffle ticket for donated prizes.

SPECIAL PRIZES FOR: Longest drive on selected hole (men and women) and closest to the pin on selected holes (men and women).

SPONSORSHIPS: We encourage corporate sponsorships for the event from companies and agencies, as well as individual sponsorships. If not golfing, but wish to help with your contribution, send it with the form below.

Additional info call Art Hanebury 215-283-9953, Rick Lee 215-706-0101, or Pete Palestina 215-364-3000

Detach below and mail with your payment for the appropriate amount

RESERVATIONS: Please reserve the following:

Number of golfers @ \$135 each _____
Names (indicate if CPCUs): _____

SPONSORSHIPS: ___ Not golfing or ___ In addition to golfing, I/We would like to make a Sponsor contribution in the amount of \$ _____ .

Amount enclosed: \$ _____ (Make check payable to Greater Valley Forge Chapter CPCU)

Indicate your Chapter affiliation: ___ Philadelphia
___ Greater Valley Forge ___ None

This form completed by: _____

Your address: _____

Phone: _____ FAX: _____

E-Mail _____

Mail this reservation and your check to: Rick Lee, CPCU
c/o Delaware Valley Insurance Trust, 1015 N. York Rd,
Willow Grove, PA 19090